

Networking for Career Mastery

Here are some useful resources to help you approach the business of connecting with people in your own style. ~ [Karen Wickre](#)

Books

- Cain, Susan. [Quiet: The Power of Introverts in a World That Can't Stop Talking.](#)
- Chang, Jill. [Quiet is a Superpower: The Secret Strengths of Introverts In The Workplace.](#)
- Clark, Dorie. [Stand Out Networking: A Simple and Authentic Way to Meet People on Your Own Terms.](#)
- Conley, Chip. [Wisdom@Work: The Rise of the Modern Elder.](#)
- Gerber, Scott, and Paugh, Ryan. [Superconnector: Stop Networking and Start Building Business Relationships that Matter.](#)
- Granger, Sarah. [The Digital Mystique: How the Culture of Connectivity Can Empower Your Life Online and Off.](#)
- Grant, Adam R. [Give and Take: Why Helping Others Drives Our Success.](#)
- Jarvis, Jeff. [Public Parts: How Sharing in the Digital Age Improves the Way We Work and Live.](#)
- Little, Brian R. [Who Are You, Really? The Surprising Puzzle of Personality.](#)
- Merchant, Nilofer. [The Power of Onliness: Make Your Wild Ideas Mighty Enough to Dent the World.](#)
- Palmer, Amanda. [The Art of Asking: How I Learned to Stop Worrying and Let People Help.](#)
- Parker, Priya. [The Art of Gathering: How We Meet and Why It Matters.](#)
- Stark, Kio. [When Strangers Meet: How People You Don't Know Can Transform You.](#)
- Steib, Mike. [The Career Manifesto: Discover Your Calling and Create an Extraordinary Life.](#)
- Wickre, Karen. [Taking the Work Out of Networking: Your Guide to Making and Keeping Great Connections.](#)

Articles

- Benson, David. [“The Power of Asynchronous Communication.”](#) *Social Chic Blog*.
- Blaskie, Erin. [“Five Things I Learned About Twitter Bios By Reading Over 4,000 User Profiles.”](#) *Medium.com*.
- Chambers, Kipp. [“Networking Is Not A Verb.”](#) *FullContact.com*.
- Crichton, Danny. [“A Comprehensive Guide to Using Airtable as a Personal CRM.”](#) *Dannycrichton.com*.
- Dishman, Lydia. [“The Business Etiquette Guide to Emojis.”](#) *Fast Company*.
- Graham, Ruth. [“In Defense of Small Talk.”](#) *Slate*.
- Fralic, Chris. [“How to Become Insanely Well-Connected.”](#) *First Round Review*.
- Handley, Ann. [“How Do You Balance Your Personal and Professional Social Media Presence?”](#) *AnnHandley.com*.
- Haskell, David George. [“Life is the Network, Not the Self.”](#) *Cosmos and Culture, NPR Blog*.
- Ibarra, Herminia, and Hunter, Mark Lee. [“How Leaders Create and Use Networks.”](#) *Harvard Business Review*.
- Klau, Rick. [“My Homegrown, Personal CRM.”](#) *Medium.com*.
- Madrigal, Alexis C. [“Email Is Still The Best Thing on the Internet.”](#) *The Atlantic*.
- Sreenivasan, Sree. [“How To Use Social Media In Your Career.”](#) *The New York Times*.
- Steib, Mike. [“Don’t Just Network – Build Your ‘Meaningful Network’ to Maximize Your Impact.”](#) *First Round Review*.
- Walk, Hunter. [“How This Anxious Introvert Handles Large Events.”](#) *Medium.com*.
- Wickre, Karen. [“How to Make Connections That Count: Advice From a Silicon Valley Veteran \(and Introvert\).”](#) *First Round Review*.
- Wickre, Karen. [“Networking tips for introverts \(and everyone else\)”](#). *Slack HQ Blog*.
- Wickre, Karen. [“The Best Kind of Network Is the One You Build When You Don’t Need Help.”](#) *LinkedIn Weekend Essay*.
- Wickre, Karen. [“How Introverts Can Learn to Network Effectively.”](#) *Knowledge@Wharton*.

Sites & Tools

- [How to Network on LinkedIn](#), *Lifehack.org*
- [Indeed.com Career Guide](#) – A helpful site covering job hunting and career planning.
- [Introvert's Corner](#), *Psychology Today* – Content to help “living a quiet life in a noisy world”.
- [Monster.com Professional Networking](#) - Useful articles from a major job listing service.
- [QuietRev.com](#) – Susan “Quiet” Cain’s company, with many resources for introverts.
- [Sunshine Contacts](#) - Marissa Mayer’s company has a new smarter contacts organizer.
- [Uphabit](#) - “The personal CRM for superconnectors” (iOS and Android).